

Fastmarkets Risk Solutions

presented by

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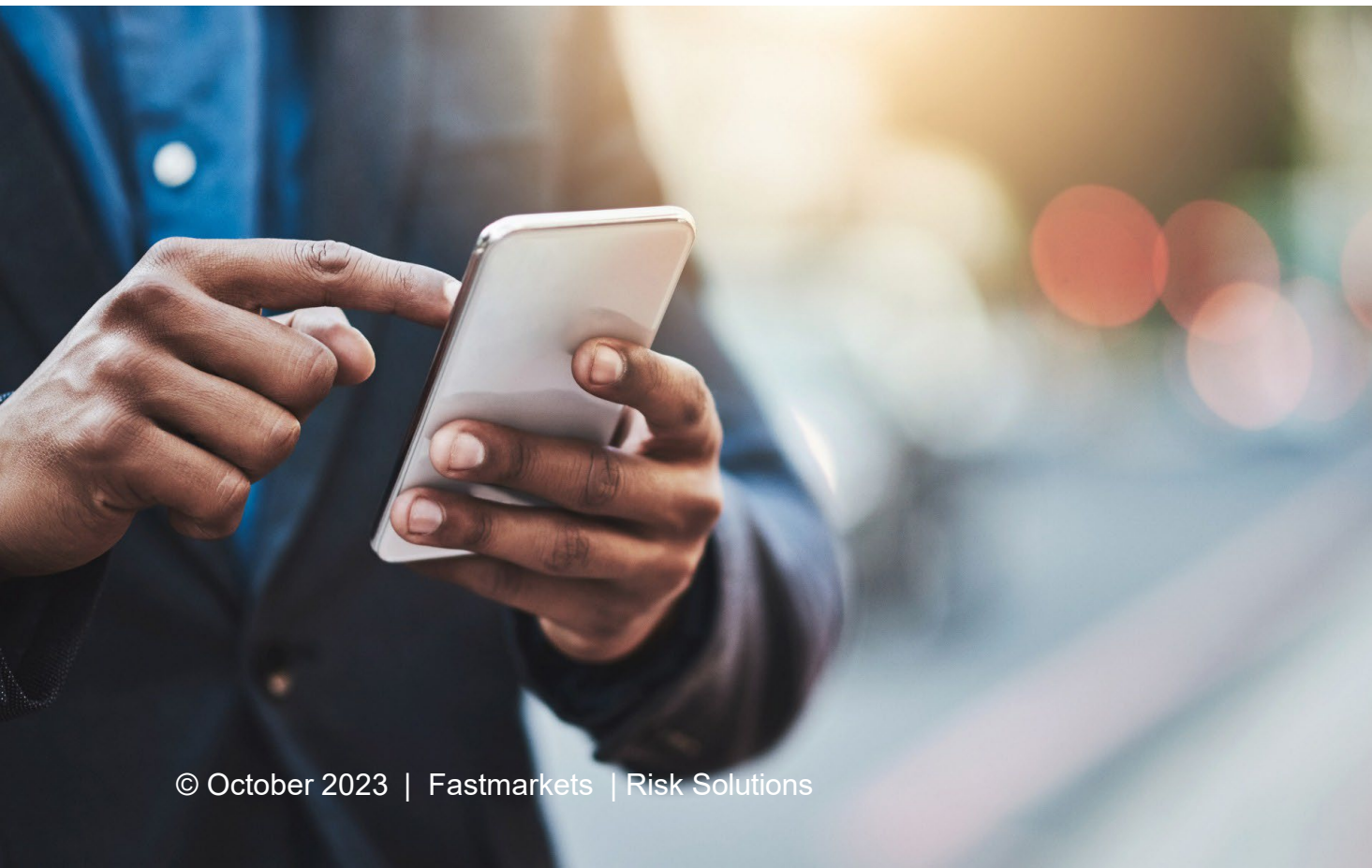


Introduction



This presentation is a description of a risk solutions consulting engagement with Fastmarkets.

The engagement will consist of several consultations and a set of risk measurement and risk management deliverables.



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Fastmarkets risk solutions: what we do

Payout diagrams for in-depth understanding of payout provided



Evaluate and discuss: ISDA vs. long-form confirmation and operational setup



Interactive hedging education: Risk before, during and after



Financial product futures, swaps and options provided



Discuss risks



VaR modeling and scenario hedging analysis



Identify financial products available from various market makers and exchanges





Scope of work and deliverables



Measuring risk

Scope of deliverables



Initial consultation

Initial consultation

- Detail how the combination of physical and financial purchases can benefit commercial operations
- Describe price risk and the general impact on returns
 - Discuss the tools used to evaluate and mitigate risk
 - Futures over-the-counter the counter hedging
 - The nuances of futures contracts
 - Value at Risk (VaR) of commodity price risks
 - Conditional Value at Risk of commodity price risks
 - Sharpe Ratio of company returns with commodity price risk
- Describe financial hedging products
 - Describe payout
 - Discuss the risk management process



Scope of deliverables

Second consultation and first deliverables

Second consultation

- Discuss risk parameters
- Describe prices that comprise the potential greatest risks
- Discuss the risk mitigation process
- Detail physical commodity purchases and sales
- Describe the first deliverables, including hedging and financial products

First deliverables

- Value at Risk and cVaR on price exposure
- VaR with hedges
- Correlation price exposure
- Historical and forecast volatility
- Detail physical commodity purchases and sales exposure
- Describe the first deliverables, including hedging and financial products with examples

Scope of deliverables

Third consultation and ongoing deliverables

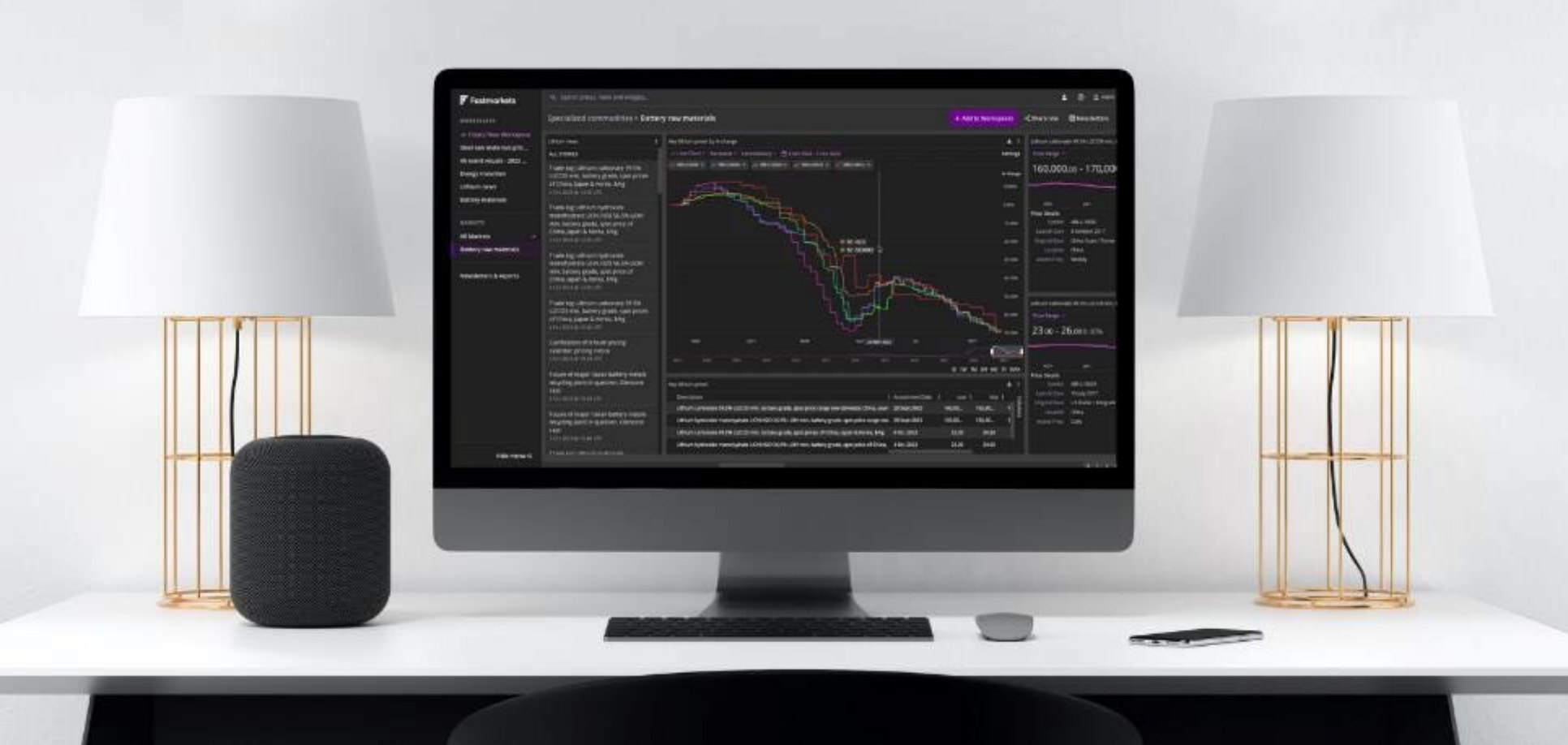
Third consultation

- Discuss hedging and actionable hedging tools
- Discuss pricing on potential hedges
- Describe the role of the Market Maker (for OTC transactions and discussion of ISDA or confirmations)
- Discuss potential ongoing price risk management and operational setup

Ongoing deliverables

- Discuss Hedge Operational Lifecycle



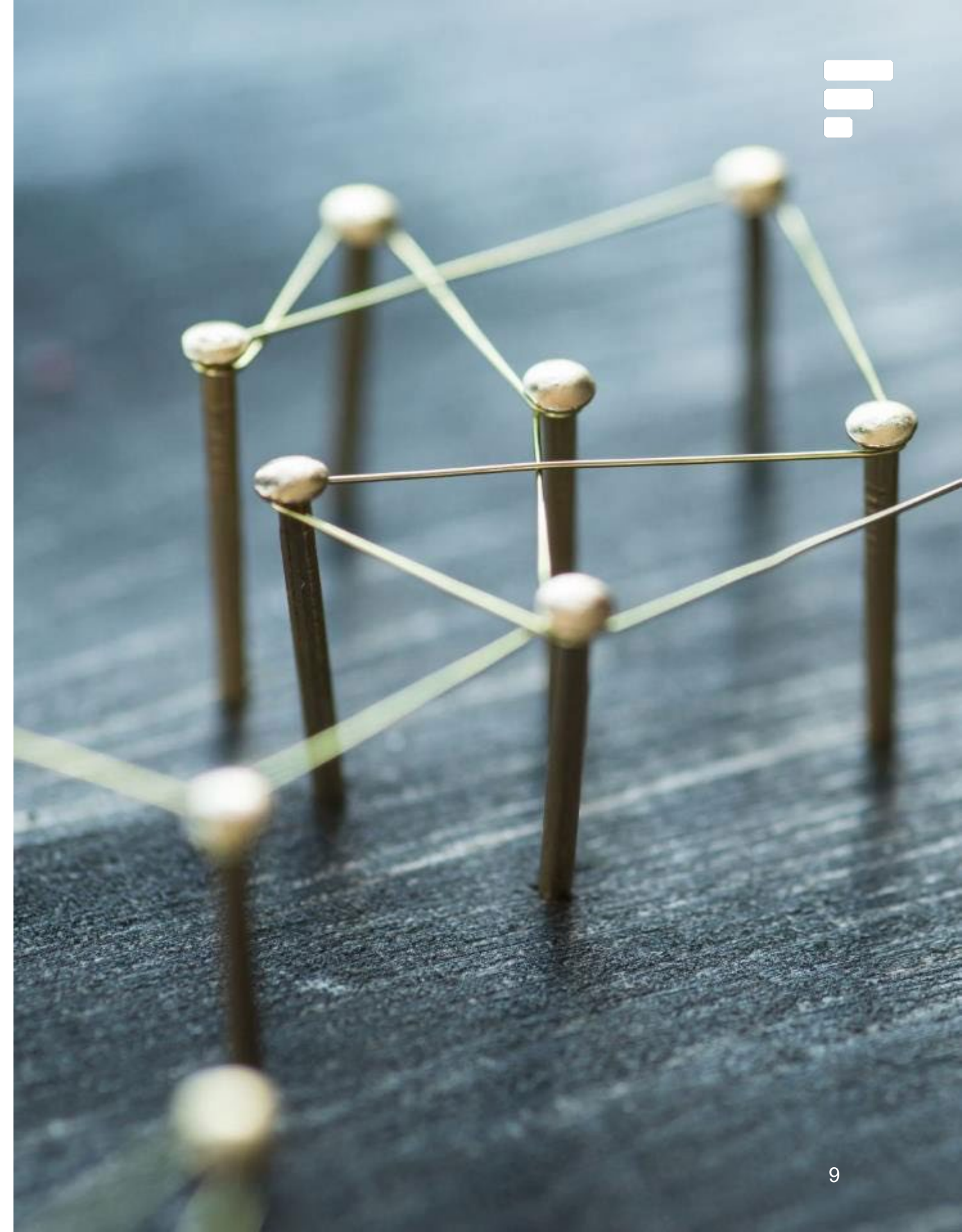


Value at Risk using Fastmarkets' prices

- Trading desks and portfolio managers commonly use **Value at Risk (VAR) Analysis** to determine outsized risk of loss during a defined period
- Fastmarkets' market-reflective price data facilitates:
 - An analytical approach to calculate VaR
 - The ability to calculate correlations and volatilities to run simulation VaR
- There are several assumptions used to calculate a VaR analysis
- Understand your Expected Shortfall (ES)



Risk management and Hedge Operational Lifecycle





Fastmarkets risk solutions: operational lifecycle





Scope of work and deliverables



Hedge Operational
Lifecycle

Scope of deliverables

Hedge Operational Lifecycle



Engagement

- Detail the pros and cons of exchange versus over-the-counter hedging.
- Set up brokerage/bank relationship
 - Discuss margin
 - Discuss collateral
 - Discuss ISDA
 - Discuss confirmation
- Introduction to ISDA/Legal
- Describe risk policy
 - Compliance
 - Regulatory Framework
 - Governance
- Discuss system/technology setup

Scope of deliverables

Hedge Operational Lifecycle

Engagement

- Execute Hedge
- Value Hedge and Hedge Accounting
- Introduction to Hedge Accounting Specialists
- Monitor and Reporting
 - Current Risk with Hedge
 - Changes in Risk
 - Reporting Risk



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